PHABENI GATE BUSH BRAAI FACILITY
HAND OUT
1. QUALIFICATION CRITERIA

   Financial Requirements;
   ✓ Audited financial statements
   ✓ Annual reports
   ✓ Asset value of at least R 1 million
   ✓ Minimum turnover of R 2 million per annum
   ✓ (NB: the Maximum turnover has been revised from R 2 million to R 5 million per annum)

   Financial Capacity
   ✓ Ability to source suitable funding to perform under the PPP Agreement.

   Experience:
   ✓ Must have been in the Tourism industry for at least 3 years

2. Bid Amount
   ✓ Amount: R 50,000 (serve as both Bid and Performance Bonds). Please note that this might change if Nat Treasury so requires (separate Bid and Performance Bond).

3. Opportunity
   ✓ In a nutshell the opportunity allows a Private Operator to sell bush breakfasts and bush dinners (bush braai) and allowed to conduct a morning and night drive pre the breakfast/dinner. The operator will be required to use OSV’s to transport the guests from and to the site and also do all the preparations to serve a nice meal in the bush.
   ✓ The Private operator shall enjoy exclusivity of this product as no other similar product shall be permitted in the Phabeni Gate of the Kruger National Park.
3.1 Product envisaged:
- Private Party to provide morning drives in an Open Safari Vehicle (OSV) that will be complemented by Bush breakfast - between 06h00 - 11h00
- Private Party to provide night drives in an Open Safari Vehicle that shall be complemented by a Bush dinner/braai - between 16h00 - 21h00
- Private party is expected provide hot and cold beverages for guests while the chef prepares the meal. For Alcoholic beverages, Private party is advised to apply for a liquor licence.
- Private Party will provide (dining tables and chairs during meal time) to fit the bush theme.
- Fire pits and lanterns shall be allowed for the Bush Dinner as part of décor and source of light due to lack of electricity on site.
- Ablution and Storage permitted - in accordance to SANParks’ guidance and approval.

4. STAFF
- There are currently no staff associated with this operation.
- It is integral that staff be sourced from local communities and that people from successful land claimants be considered for positions.

5. Local Community / Land Claimant involvement
- Land Claimants are important to SANParks and SANParks has an obligation to channel benefits to them. In light of that it will be a contractual commitment from the operator to fill positions that becomes vacant with staff from the Land Claimants (as priority) and as second priority from Local communities.
6. **HOUSING**
   ✓ No staff housing shall be allocated for this opportunity.

7. **UTILITIES**
   ✓ Kindly note that Water, and Electricity is not extensively needed for this product and outside SANParks responsibility. The Private operator is allowed to bring water on site for own usage. Waste management is a responsibility of the Private operator and in accordance to the RFP proposal and PPP Agreement.

8. **RENT**
   ✓ PPP fee payable - higher of the (1) Minimum Rental of R 10,000 (excl. VAT per month) or (2) <bidded> % of Turnover.

9. **PROJECT TERM**
   ✓ 8 years

10. **OTHER**
    **Approvals**
    ✓ The successful bidder will need to apply for and get the following approvals;
    ✓ Hot Work Permit from the Kruger National Park for the selling of bush breakfast and bush dinner\braai
    ✓ SATSA Certificate for OSV Certified vehicle issued by South African Tourism Service Agency.
    ✓ Liquor license for the sale of alcoholic beverages.

11. **QUESTION AND ANSWERS**
    ✓ Please e-mail all questions to: banele.malie@sanparks.org before or by 15 February 2019.
The above information is a summary of the opportunity. Please note that the Request for Proposal (RFP) and Information Memorandum documents are published on the SANParks Web Site (www.sanparks.org) and contains more detail on the opportunities and supersede this document.