PHALABORWA GATE BUSH BRAAI FACILITY
HAND OUT
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Introduction:
✓ Public Private Partnerships (PPP) in SANParks
✓ What it is and what it’s not?

1. QUALIFICATION CRITERIA
   Financial Requirements;
✓ Annual Turnover not exceeding R 20 million
✓ Audited financial statements

   Financial Capacity
✓ Ability to source suitable funding to perform under the PPP Agreement.

   Experience:
✓ Must have been in the game drives, transfer tours and catering Tourism industry for at least 3 years

2. Bid & Performance Bond
✓ Amount: R 50 000 - payable by interested bidder showing commitment to tendering process and refundable to all unsuccessful bidders
✓ Performance Bond - payable by successful bidder as security/guarantee demand which secures performance obligations under the PPP Agreement.
✓ NB - performance bond shall replace the bid bond on the signature date and shall be the amount of R 120 000.00

3. Opportunity
✓ In a nutshell the opportunity allows a Private Operator to sell bush breakfasts and bush dinners (bush braai) and allowed to conduct a morning and night drive pre the breakfast/dinner. The operator will be required to use OSV’s to transport the guests from and to the bush dinning site and also do all the preparations to serve a nice meal in the bush.
✓ The Private operator shall enjoy exclusivity of this product as no other similar product shall be permitted in the Phalaborwa Gate of the Kruger National Park
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3.1 Product envisaged:

✓ Private Party to provide morning drives in an Open Safari Vehicle (OSV) that will be complemented by Bush breakfast - between 06h00 - 11h00

✓ Private Party to provide night drives in an Open Safari Vehicle that shall be complemented by a Bush dinner/braai - between 16h00 - 22h00

✓ Private party is expected provide hot and cold beverages for guests while the chef prepares the meal. For Alcoholic beverages, Private party is advised to apply for a liquor licence.

✓ Private Party will provide (dining tables and chairs during meal time) to fit the bush theme.

✓ Fire pits and lanterns shall be allowed for the Bush Dinner as part of décor and source of light due to lack of electricity on site.

✓ Ablution and Storage permitted - in accordance to SANParks’ guidance and approval.

4. STAFF

✓ There are currently no staff associated with this operation.

✓ It is integral that staff be sourced from local communities and that people from successful land claimants be considered for positions.

5. HOUSING

✓ No staff housing shall be allocated for this opportunity.

6. PROJECT TERM

✓ 8 years
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7. UTILITIES

- Kindly note that Water, and Electricity is not extensively needed for this product and outside SANParks responsibility. The Private operator is allowed to bring water on site for own usage. Waste management is a responsibility of the Private operator and in accordance to the RFP proposal and PPP Agreement.

8. RENT

- PPP fee payable - higher of the (1) Minimum Rental of R 10,000 (excl. VAT per month) or (2) <bidded> % of Turnover.

9. OTHER

- Approvals

- The successful bidder will need to apply for and get the following approvals;
- Hot Work Permit from the Kruger National Park for the selling of bush breakfast and bush dinner\braai
- SATSA Certificate for OSV Certified vehicle issued by South African Tourism Service Agency.

10. N. B: VERY IMPORTANT

- To broaden participation in PPPs, SANParks will give preference to bidders that have less than five PPP contracts in SANParks under operation.
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11. THE BUSH SITES

- Site A - Main Site under the PPP Agreement, accommodates PAX 40 guests per activity.

- Site B - Masorini Picnic Site - for large groups - limited to Pax 100 per activity - SANParks agrees to avail site for large groups with occasions.

- **NB:** Request to use site to be made in advanced at the Phalaborwa office of the Kruger National Park.
The above information is a summary of the opportunity. Please note that the Request for Proposal (RFP) and Information Memorandum documents are published on the SANParks Web Site (www.sanparks.org) and contains more detail on the opportunities and supersede this document.

Site Visit Questions: email to banele.malie@sanparks.org