Request for Proposals
South African National Parks (SANParks)
West Coast National Park
Geelbek Restaurant Facility:
Tourism PPP Opportunity for an Operator to operate and maintain the restaurant and with related tourism activities

In line with SANParks’ Strategic Plan for Commercialisation, SANParks intends to form a public private partnership (PPP) in which it gives a selected private party the rights to the commercial use of the Geelbek Facility, which includes a restaurant and with related tourism activities through a public private partnership agreement. The opportunity also includes the operation of the curio shop, which can be located inside the Geelbek Restaurant. The commercial venture offers the bidder an opportunity to provide quality and value-for-money food and beverage services to SANParks’ customers at the WCNP. SANParks is considering constructing a multipurpose functions centre (MPC). In the event that the MPC is constructed, it can be utilized for team building, eventing, conferencing, meetings and incentives market, among others. The new ablution block will also be developed if the MPC is to be constructed. SANParks however, provides no guarantees that the MPC will be constructed and bidder should exclude the MPC for purposes of their feasibility studies.

SANParks invites prospective investors and operators to submit bids in line with SANParks’ mandate and aims and responsive to the SANParks’ specifications and objectives for this tourism PPP opportunity.

SANParks will enter into a PPP agreement with the winning bidder for which is determine by the capital investment for a period of fifteen years likely to provide a fair return on investment for the private party. In return, the private party will meet agreed financial, environmental, operational and Broad-Based Black Economic Empowerment obligations, and pay a PPP fee to SANParks.

The request for proposals (RFP) document, containing all bid specifications and the draft PPP agreement, is available on our website www.sanparks.org

Enquiries can be sent to Wendy Davids, e-mail address: wendy.davids@sanparks.org.

A site visit for prospective bidders will be held at Geelbek restaurant on 13 December 2019 at 11h00. Please mail us by the 12 December 2019 to confirm your attendance.
Bidders are required to submit proposals, only in the format given in the RFP document to the South African National Parks, 643 Leyds Street, Muckleneuk, Pretoria, before 11:00. Closing date is the 17 February 2020 at 11h00. No late bids will be accepted.

The regulatory provisions for tourism PPPs can be found on www.ppp.gov.za.